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**Longfor Properties Co. Ltd.**

**龍湖地產有限公司**

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 960)**

## **UNAUDITED OPERATING STATISTICS FOR JANUARY 2018**

The board of directors (the “Board”) of Longfor Properties Co. Ltd. (the “Company”, together with its subsidiaries, the “Group”) is pleased to announce that, in January 2018, the Group recorded contracted sales of RMB16.02 billion representing y-o-y growth of 33%, with contracted sales in terms of GFA amounting to 1,155,000 sq.m..

January 2018 contracted sales - regional breakdown:

| <b>(RMB mn)</b>  | <b>Western</b> | <b>Pan Bohai<br/>Rim</b> | <b>Yangtze<br/>River</b> | <b>Central<br/>China</b> | <b>Southern<br/>China</b> |
|------------------|----------------|--------------------------|--------------------------|--------------------------|---------------------------|
| Contracted Sales | 3,730          | 4,830                    | 4,890                    | 290                      | 2,280                     |

The sales data as disclosed above is unaudited and is based on preliminary internal information of the Group, which may differ from figures to be disclosed in the audited or unaudited consolidated financial statements to be published by the Company on an annual or half-yearly basis due to various uncertainties during the process of collating such sales information. As such, the above data is provided for investors’ reference only. Investors are advised to exercise caution and not to place undue reliance on such information when dealing in the securities of the Company. When in doubt, investors are advised to seek professional advice from professional or financial advisers.

By Order of the Board  
**Longfor Properties Co. Ltd.**  
**Wu Yajun**  
*Chairperson*

Hong Kong, 8 February 2018

*As at the date of this announcement, the Board comprises eight members: Madam Wu Yajun, Mr. Shao Mingxiao, Mr. Zhao Yi and Mr. Li Chaojiang who are executive Directors; and Mr. Frederick Peter Churchouse, Mr. Chan Chi On, Derek, Mr. Xiang Bing and Mr. Zeng Ming who are independent non-executive Directors.*