

*Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.*



**Longfor Properties Co. Ltd.**

**龍湖地產有限公司**

*(Incorporated in the Cayman Islands with limited liability)*  
**(Stock Code: 960)**

**UNAUDITED OPERATING STATISTICS  
FOR DECEMBER 2017 AND FULL YEAR 2017**

The board of directors (the “Board”) of Longfor Properties Co. Ltd. (the “Company”, together with its subsidiaries, the “Group”) is pleased to announce that, as at the end of December 2017, the Group achieved total contracted sales of RMB156.08 billion, representing y-o-y growth of 77.1%; contracted sales in terms of GFA amounted to 10,167,000 sq.m.. In December 2017, the Group recorded contracted sales of RMB7.64 billion, contracted sales in terms of GFA amounted to 431,000 sq.m..

2017 contracted sales - regional breakdown:

<b>(RMB mn)</b>	<b>Western</b>	<b>Pan Bohai Rim</b>	<b>Yangtze River</b>	<b>Central China</b>	<b>Southern China</b>
Contracted Sales	36,730	50,330	49,600	2,800	16,620

The sales data as disclosed above is unaudited and is based on preliminary internal information of the Group, which may differ from figures to be disclosed in the audited or unaudited consolidated financial statements to be published by the Company on an annual or half-yearly basis due to various uncertainties during the process of collating such sales information. As such, the above data is provided for investors’ reference only. Investors are advised to exercise caution and not to place undue reliance on such information when dealing in the securities of the Company. When in doubt, investors are advised to seek professional advice from professional or financial advisers.

By Order of the Board  
**Longfor Properties Co. Ltd.**  
**Wu Yajun**  
*Chairperson*

Hong Kong, 11 January 2018

*As at the date of this announcement, the Board comprises eight members: Madam Wu Yajun, Mr. Shao Mingxiao, Mr. Zhao Yi and Mr. Li Chaojiang who are executive Directors; and Mr. Frederick Peter Churchouse, Mr. Chan Chi On, Derek, Mr. Xiang Bing and Mr. Zeng Ming who are independent non-executive Directors.*