

LONGFOR PROPERTIES CO. LTD.

龍湖地產有限公司

(Incorporated in Cayman Islands with limited liability) (在開曼群島註冊成立之有限公司) (Hong Kong Stock Code / 香港股份代號: 960)

NOTIFICATION LETTER 通知信函

Dear Non-registered Shareholder(Note 1),

26 April 2018

Longfor Properties Co. Ltd. (the "Company")

Notice of Publication of 2017 Annual Report & Circular ("Current Corporate Communication")

The English and Chinese versions of the Company's Current Corporate Communication are available on the Company's website at www. longfor.com and the website of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") at www.hkexnews.hk.

If you would like to receive the Current Corporate Communication in printed form, please complete the Request Form on the reverse side of this letter and return it by using the enclosed mailing label (no need to affix a stamp if posted in Hong Kong; otherwise, please affix an appropriate stamp) to the Company's branch share registrar and transfer office in Hong Kong, Tricor Investor Services Limited (the "Hong Kong Share Registrar"), at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong. The Request Form may also be downloaded from the Company's website at www.longfor.com or the website of the Stock Exchange at www.hkexnews.hk.

Please note that your instruction on the Request Form will apply to all future Corporate Communication (Note 2) to be sent to you until you notify the Hong Kong Share Registrar to the contrary or unless you have at anytime ceased to have shareholdings in the Company.

Should you have any queries relating to the content of this letter, please call the telephone hotline of the Hong Kong Share Registrar at (852) 2980 1333 during business hours (9:00 a.m. to 5:00 p.m. from Monday to Friday, excluding public holidays) or send an email to longfor-ecom@hk.tricorglobal.com.

Yours faithfully,
For and on behalf of
Longfor Properties Co. Ltd.
Wu Yajun
Chairman

Notes:

- (1) This letter is addressed to Non-registered Shareholders ("Non-registered Shareholder" means such person or company whose shares in the Company are held in The Central Clearing and Settlement System and who has notified the Company from time to time through Hong Kong Securities Clearing Company Limited to receive Corporate Communication). If you have sold or transferred your shares in the Company, please disregard this letter and the Request Form on the reverse side.
- (2) Corporate Communication refer to any document issued or to be issued by the Company including but not limited to:(a) the directors' report, its annual financial statements together with a copy of the auditor's report and, where applicable, its summary financial report; (b) the interim report and, where applicable, its summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a form of proxy.

各位非登記股東(附註1):

龍湖地產有限公司(「本公司」)

二零一七年年報及通函(「本次公司通訊」)之發佈通知

本公司的本次公司通訊的中、英文版本已上載於本公司網站(www.longfor.com)及香港聯合交易所有限公司(「聯交所」)之網站(www.hkexnews.hk)。

如 閣下欲收取本次公司通訊之印刷本,請填妥在本函背面的指示回條,並使用隨附之郵寄標籤(如在香港投寄,毋須貼上郵票;否則,請貼上適當的郵票)將指示回條寄回本公司於香港的股份登記及過戶分處,即卓佳證券登記有限公司(「香港證券登記處」)(地址為香港皇后大道東183號合和中心22樓)。指示回條亦可於本公司網站(www.longfor.com)或聯交所網站(www.hkexnews.hk)內下載。

請注意 閣下填寫於指示回條上的指示將適用於日後發送予 閣下之所有公司通訊(開註2),直至 閣下通知香港證券登記處作另外安排或 閣下在任何時候不再持有本公司之股份。

如 閣下對本函內容有任何疑問,請致電香港證券登記處熱線電話(852) 2980 1333,辦公時間為星期一至五(公眾假期除外)上午9時正至下午5時正或發送電郵至longfor-ecom@hk.tricorglobal.com。

代表 **龍湖地產有限公司** *主席* 吳亞軍 謹啟

二零一八年四月二十六日

附註:

- (1) 此函件乃向本公司之非登記股東(「非登記股東」指所持有之本公司股份已存放於中央結算及交收系統的人士或公司,這些股東通過香港中央結算有限 公司不時向本公司發出通知,表示欲收到公司通訊)發出。如 閣下已經出售或轉讓所持有之本公司股份,則無需理會本函件及背面的指示回條。
- (2) 公司通訊指本公司發出或將發出的任何文件,包括但不限於:(a)董事會報告、年度財務報表連同核數師報告及(如適用)財務摘要報告;(b)中期報告及(如適用)中期摘要報告;(c)會議通告;(d)上市文件;(e)通函;及(f)代表委任表格。
- * 僅供識別



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Request Form 指示回條

| To: | Longfor Properties Co. Ltd. (the "Company") (Hong Kong Stock Code: 960) c/o Tricor Investor Services Limited Level 22, Hopewell Centre 183 Queen's Road East, Hong Kong | 致: | 龍湖地產有限公司(「本公司」) (香港股份代號:960) 經卓佳證券登記有限公司 香港皇后大道東183號 合和中心22樓 |
|---|---|--------------|--|
| Corp | would like to receive printed copies of the Current Corporate Corate Communication") in the manner as indicated below: /我們希望以下列方式收取本次及日後的所有公司通訊(統稱「所有 | | |
| | se tick ONLY ONE of the following boxes) 於下列選擇中, 僅 在其中 一個 空格內劃上「√」號) | | |
| | to receive the printed English version of all Corporate Commun 僅收取所有公司通訊之 英文印刷本 一份;或 | ication ONLY | OR |
| | to receive the printed Chinese version of all Corporate Commun 僅收取所有公司通訊之中文印刷本一份;或 | ication ONLY | ; OR |
| | to receive both printed English and Chinese versions of all Cor 同時收取所有公司通訊之 英文及中文印刷本 各一份。 | porate Commu | nication. |
| | e(s) of Shareholder(s)# 姓名# (Please use ENGLISH BLOCK LETTER | S 請用英文正 | Signature 簽名 横填寫) |
| Addr 地址 | | | |
| Contact telephone number (Optional) 聯絡電話號碼(可選擇是否填寫) | | Date 日期 | |
| # | You are required to fill in the details if you download this Form from Limited. 假如 閣下從本公司或香港聯合交易所有限公司之網站下載本回條, | | |

Notes 附註:

- 1. Please complete all your details clearly. 连连林填设 图工版大次则
 - 請清楚填妥 閣下所有資料。
- 2. Any form with more than one box marked (3), with no box marked (3), with no signature or otherwise incorrectly completed will be void. 如在本回條作出超過一項選擇、或未有作出選擇、或未有簽署、或在其他方面填寫不正確,則本回條將會作廢。
- 3. For the avoidance of doubt, we do not accept any additional instructions on this Request Form. 為免存疑,本公司將不會處理任何在本指示回條上的額外指示。
- * for identification purpose only 僅供識別

Please cut the mailing label and stick it on an envelope to return this Request Form to us. 閣下寄回此指示回條時,請將郵寄標籤剪貼於信封上。

No postage stamp is required if posted in Hong Kong 如在本港投寄毋須貼上郵票

Mailing Label 郵寄標籤

Tricor Investor Services Limited 卓佳證券登記有限公司 Freepost No. 簡便回郵號碼: 37 Hong Kong香港 Longfor Properties Co. Ltd. 龍湖地產有限公司 (960)